



## Press Release

1 April 2011

### **Daiwa Capital Markets Names Oliver Nighjoy as Head of Equity-Linked Origination for Asia Pacific ex-Japan**

Daiwa Capital Markets announced today the appointment of Oliver Nighjoy as Managing Director, Head of Equity-Linked Origination for Asia Pacific (ex-Japan), effective immediately. Based in Hong Kong, Mr. Nighjoy will be responsible for managing and developing Daiwa's equity-linked business in the region. He reports to Jonathan Orders, Head of ECM, Asia Pacific (ex-Japan).

Mr. Nighjoy has over ten years of experience in originating and executing equity-linked transactions. He was formerly with Macquarie where he spent five years as Managing Director and Head of Equity-Linked for Asia. While at Macquarie he lead-managed a wide range of equity and equity-linked transactions across the Asia-Pacific region, including block trades, public convertible and exchangeable bonds, combination offerings, private club transactions, pre-IPO bonds, liability management and structured derivative deals. Prior to Macquarie, he was in Deutsche Bank's convertible bond team in Hong Kong for five years. Mr. Nighjoy started his career with the Australian Stock Exchange (now known as Australian Securities Exchange) in Sydney.

"This appointment underscores our continuous commitment to broadening our equity capabilities in Asia. Oliver's experience and proven track record in equity-linked origination will greatly enhance our ability to provide a full spectrum of equity solutions to our clients," said Kazuyoshi Mizukoshi, Head of Investment Banking for the Asia Pacific Region. "We are also able to better leverage our global convertible bonds platform, which we acquired from KBC in 2010."

Also joining the team from Macquarie is King Tan. He joins Daiwa as Associate Director today.

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**About Daiwa Capital Markets**

Daiwa Capital Markets is the wholly-owned investment banking arm of Daiwa Securities Group. The firm has over 4,000 employees worldwide and provides integrated financial services including brokerage, capital raising, IPOs, M&As and other creative financial solutions to clients through a network of over 20 offices in Asia, Middle East, Europe, North America and Oceania.

**About Daiwa Securities Group**

Daiwa Securities Group is one of the largest brokerage and banking groups in Japan and employs approximately 16,000 professionals worldwide providing comprehensive financial services, including retail brokerage, investment banking and asset management. Daiwa Securities Group has been in continuous operation in the financial services industry since 1902.